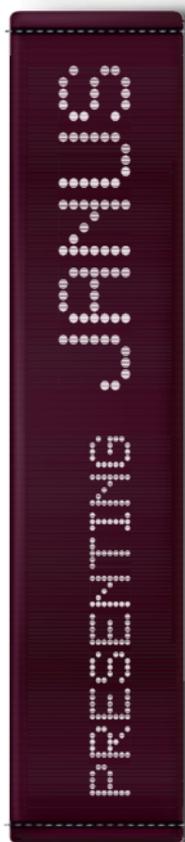


BEHN+BATES

BESPOKE
by **BEHN+BATES**



BEHN + BATES

INTRODUCTION

BESPOKE. EVERY BAG IS UNIQUE.



“Most times, we find ourselves asking for some sort of adjustments when we purchase suits from stores or online; the sleeve length of the tux is either exaggerated, or the pants just don’t seem to look good on us. Since time immemorial, suits have been the choice of all the stylish people you have seen or read about.

When finding the perfect size becomes difficult, bespoke suiting has proven to be the pinnacle of solution to this lingering problem of finding the perfect size.

It is not just about the size. Sometimes, you just want a particular blend of color, or a specific style.

Why do people value bespoke clothing? The bespoke suit underlines the personality and also expresses the attitude to life: conservative, stylish or even avant-garde. With bespoke clothing, styles are possible that are not possible with off-the-peg clothing.

With bespoke suits, you can get your imaginations fully transformed into reality. This is what makes bespoke suiting a big deal. In making custom suits, a tailor, who is also an excellent craftsman, is needed.

This is because BESPOKE clothing requires a great deal of accuracy and precision in the design and size. In fact, bespoke suits are tailored to your body and individually customized in accordance with your imaginations.”

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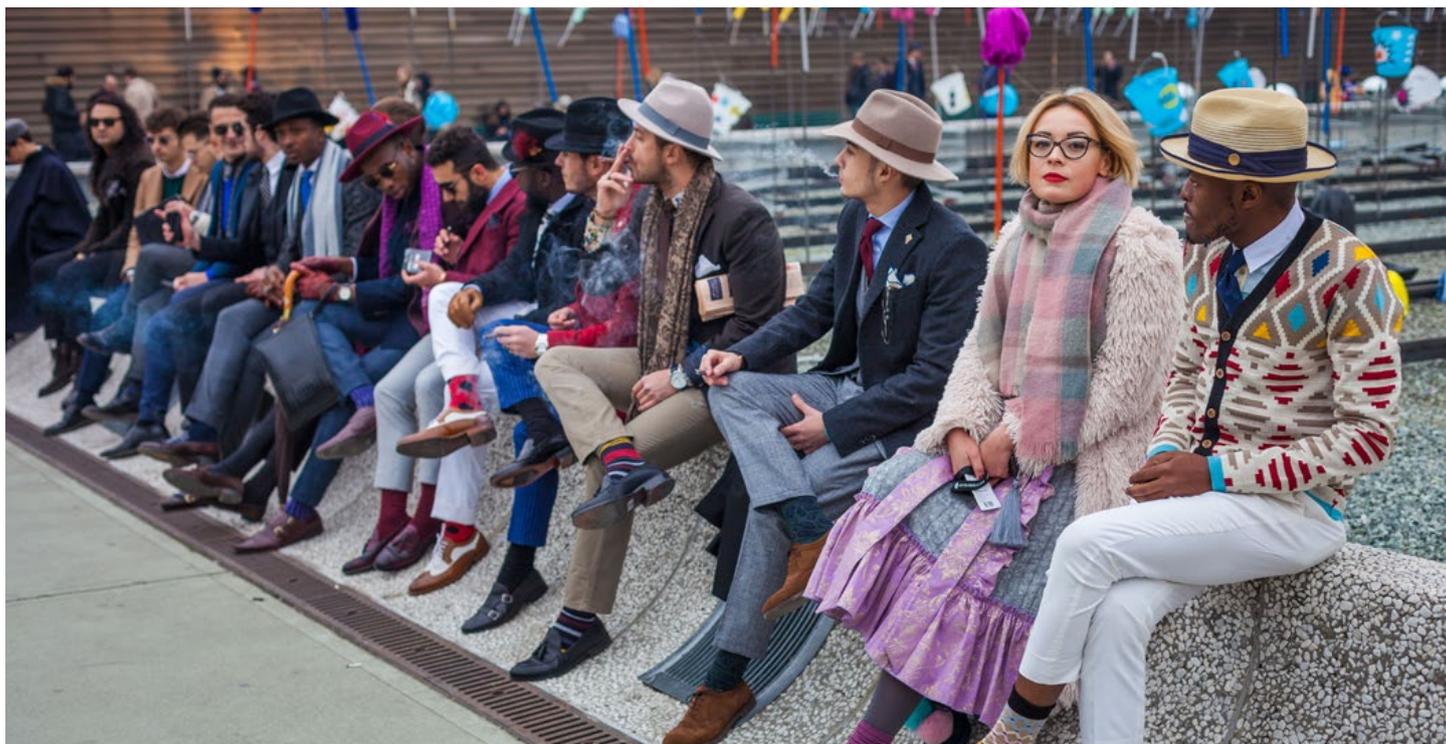
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QUALITY AND CLASS HAVE NO EXPIRE DATE.



Now you will probably look at your outfit today and think: is it the wrong HAVER & BOECKER and BEHN + BATES?! However, if you get a closer look, this could sound quite familiar to you as well.

Replace the word suit with VALVE BAG, imagine we are the tailor; HAVER & BOECKER Institute is the core of our experience. We know that your bag is your business card, just like a suit, and we guide you through the process of having just the one that suits you, therefore your end-customers, the best.

We know that your bag is not only your business card but it is more, it's your statement to the world. And that is worth the higher price to Savile Row's customers. Often, the result is something timeless that couldn't be more sustainable. Quality and class have no expiry date.

YOUR BENEFITS OF YOUR BESPOKE BAG TAILORED BY HAVER & BOECKER AND BEHN + BATES.

As a bespoke tailor recognizes the importance of stitching and assembling the parts of the model, we know very well the value of proper glue-positioning and folding in a consistent paper bag. Our bespoke bags will make you reduce costs caused by poor bags performances and equipment shutdown, resulting into higher productivity and less claims from your end customers.

WHAT MAKES HAVER & BOECKER AND BEHN + BATES TO YOUR RIGHT PARTNER:

1 ONE SOURCE

- One partner who will take care of all your bag needs: design, fine-tuning, supply and improvement.

2 EXPERIENCE

- Benefit from our experience and know-how with more than 20,000 different bulk products and kind of bags.

3 PERFECT INTERACTION

- Knowing your products we have chosen the best packing system and will manage the ideal packaging for you!

4 WORLDWIDE NETWORKING

- Worldwide sourcing and service through a global network all around the world.

5 HIGH QUALITY

- We guarantee the same high quality with all individual specifications out of the best paper.



STEP-BY-STEP: PROCESS OF DELIVERING A BESPOKE BAG EXPERIENCE.

■ STEP 1: CONSULTATION

We study and analyze your entire process just like your bespoke clothier is discussing prior your life-style and personal style.

■ STEP 2: TESTING

We test your products, in our HAVER & BOECKER Institute lies our expertise with more than 20,000 different bulk products and even more kind of bags, just like a measurement and posture assessment.

■ STEP 3: CUSTOMIZED BAG REPORT

We suggest the optimal filling system and define the most suitable packaging solution according to your overall process. Just like a personal pattern is created for your body type after Step 2. We suggest the most suitable bag construction, materials and design, just like your personal pattern is cut and structured by hand based on the consultation assessment. We know that details such as glue positioning, inner patches, special venting systems, sealing and wrapped bottom patches are an important choice to guarantee the final success both for your process and with your customers.



■ STEP 4: FAT FOR BAGS

We fine-tune the requirements after FAT (Factory Acceptance Test) considering your filling system, just like the first fitting for bespoke suits.

■ STEP 5: COMMISSIONING BAGS & FINAL SUPPLY

We do the final adjustments and provide you with the full bag supply. We take care of everything around your bag, the complete logistics included, just like the bespoke clothier ensures your complete satisfaction, and that your suit fits perfectly.

THE JANUS BAG. UNITING THE BEST OF TWO WORLDS.



JANUS: THE GOD OF TRANSITION

In ancient Roman religion and myth, Janus is the god of beginnings, gates, transitions, time, duality, doorways, [2] passages, frames, and endings. He is usually depicted as having two faces.*

*Definition of Janus from WIKIPEDIA

Are you looking for the ideal bag? Do you want to drive your market share through making a higher impact on your customers and generate a bigger gap between you and your competition?

With JANUS, our trend-setting bag evolution, you will take the next step in packing your products in the most modern way.

The JANUS bag combines the best of two worlds: you benefit from the advantages of ② the efficient filling of a valve bag and ① the easy opening of an open mouth bag with a tear strip.

Rely on receiving the JANUS bag tailored to your needs: as a BESPOKE bag, the basic version of the JANUS bag will be individually adjusted to your product and your production process.

THE BEST OF TWO WORLDS

The JANUS bag merges two faces with different characteristics: keep on filling valve bags and offer an open mouth bag with easy opening to your customers.

TRANSITION

From the past to the future: with the changeover to the JANUS bag you will optimize your processes and generate higher customer satisfaction.

NEW BEGINNING

Fulfill your customers' request to deliver open mouth bags while benefiting from the advantages of clean and easy valve bag filling.

LET YOUR CUSTOMERS BENEFIT FROM THE PIONEERING BAG EVOLUTION.



BENEFITS AS AN ENDCUSTOMER

You are aware that you do convince your customers not only with a great product inside, but also with the benefits of a trend-setting packaging? The JANUS bag is your opportunity to strengthen your partnership with your customers due to a comprehensively thought-out product to fulfill their needs.

YOUR CUSTOMERS WILL...

- be kept **satisfied** as they receive their **familiar open mouth bag** design including the advantages of **easy opening**.
- receive the product **cleanly and safely** packed.
- **maintain high quality standards** within their production process as **contamination is avoided** due to the tear strip. There is no need to use sharp tools to open the bag.
- benefit from the **easy handling**.
- can **store the bag cleanly and safely** until the next use, after the operator has partially poured the product needed.
- be able to **increase their image** due to the latest bag design and a modern bag technology.

PRESERVE WHAT MOTHER NATURE OFFERS US.



TRANSFER YOUR SUCCESS TO THE NEXT LEVEL:

THE FULL POWER OF VALVE BAG FILLING

Enhance your production capacity by filling powdery products into valve bags: compared to packers for open mouth bags, valve bag filling systems convince with high cleanliness and minimum product losses.

YOUR CUSTOMER'S PREFERENCES

Get perceived as a trendsetter by your customers: while you profit from inserting valve bag filling, you are offering your products in open mouth bags. Keep your customers satisfied as they receive their familiar open mouth bag design including the advantages of easy

opening. The JANUS bag is equipped with a tear strip that has just to be pulled off.

ENHANCE YOUR WORK ENVIRONMENT

Make your working conditions safer and more attractive for your team: improve the work surroundings of your employees through dust reduction, less cleaning with the use of a valve bag filling system.

SAFELY PACKED PRODUCT

Use the latest bag construction to secure your product: the JANUS bag convinces with a tight sealing and a rolled-up bottom together with a valve. Your product will be transported in a clean and safe way.

THE CLEVER AND BENEFITING BAG

Secure yourself strong arguments against your competition: the innovative characteristics of the JANUS bag, like the convenient way of opening, offer you the scoring advantages in the partnership with your customers.

BEHN + BATES is
corporate partner of the



THE TECHNOLOGY. VALVE BAG FILLING TO PERFECTION.

The right filling technology is the perfect combination of product, packing material and machine. Your product is the task – we have the solution.

A lot of producers choose the valve bag due to its easy handling. High outputs, high weighing accuracies and compact bag shapes with high advertising impact are achieved with the filling system specifically chosen for your project. We supply:

- Pneumatic packers
- Impeller packers
- Gravity packers

The variety of products processed by your company plays a decisive role in making the right choice – whether they are floury, powdery, gritty or granulated. The output per filling spout amounts up to 300 bags per hour depending on the type of machine, the characteristics of the product and the design of bag.

The packing machine is a main part of your value added chain. Being supplied specifically for your product and your conditions, it provides considerable and lasting advantages:

- Maximization of profit due to clean and weight-accurate packing process
- Maximization of benefit due to improved product protection and protection against humidity due to the closed valve
- Reduced cost due to a clean packing environment and reduced cleaning work
- High advertising impact due to optimally filled bags that can be efficiently processed by your customers



FILLING SYSTEMS FOR VALVE BAGS

We combine functionality and efficiency with a clear and space-saving machine design:

- ELEMENTRA® stationary packing system
- INTEGRA® FD applying, filling and sealing in one dusttight cabinet
- ROTO-PACKER® for high packing outputs in small spaces



OUR FULL SERVICE FOR YOUR OPTIMUM BAG PACKAGING



ARCHITECTURE

We know your equipment and we will support you in optimizing your bags. We will advise you on functionality, filling speed, order quantity, valve closure, cleanliness, efficiency, costs and quality.

DESIGN

The overall composition of a package, consisting of the brand message, the design and the performance, influences your purchase decision. We will show you what really matters.

TESTING

Once the bag architecture and design are defined, we will test all the features in our HAVER & BOECKER Institute to make sure, that your packaging triangle is in the perfect flow.

STARTER-KIT

We assure a perfect beginning with a starter-kit up to 3 years supply. We know well that the right packaging is half the success. Keep focus on starting your business with the new equipment.

FULL BAG SUPPLY

We take care of everything around your bag, the complete logistics included, just like the bespoke clothier ensures that your suit fits perfectly, so that you are completely happy and satisfied.

WE DO WHAT WE KNOW AND WE KNOW WHAT WE DO!

Mastering the interaction within the packaging triangle between product, packaging material and machine technology is the basis of our expertise and the starting point to make your process flow perfectly.



Sustainability for a livable future

Sustainability is a core value for us: We make decisions taking into account long-term consequences for the HAVER & BOECKER family, for the entire universe of our customers and for the well-being of future generations. We follow this fundamental approach and strive with all our technologies to improve living conditions for humanity. That's our mission!



PROCESSING STORAGE MIXING FILLING PACKING PALLETIZING LOADING DIGITALIZATION



BRING LIFE TO YOUR PROCESS

PROcheck systematizes all instruments and actions with which you can keep an eye on the efficiency and potential of your processes at all times and optimize your success: **diagnostics, equipment, consumables, original parts, rebuilds & upgrades, services, plants & systems, process engineering.**

With PROcheck, we show you very specifically where and how you can sustainably maximize your productivity and thus your results over the entire life cycle of your plants, systems and machines. So that you'll be also in perfect flow in the future!



PROcheck will help you:

improving health & safety



using energy efficiently



reducing product loss



saving resources



improving work processes



reducing waste



saving energy



reducing carbon footprint



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